



303: Purchase Options

Study Guide

- 1.) Describe the “perfect purchase plan” that you would give your farming heir someday?

- 2.) Do you want to give your farming heir a chance to own all the land someday?

- 3.) What is the difference between a “first option to buy” and a “first right of refusal”?

- 4.) Would you want your farming heir in the driver’s seat or your non-farming heirs?

- 5.) If you’re defining a buyout, would you want to require an immediate lump sum paid to the sellers or would you have a contract paid over a period of years?

- 6.) In your operation, where would you all need to include purchase options?

- 7.) Is your purchase agreement a bilateral agreement signed by both parties (current owner and future buyer) or is it unilateral, such as being outlined in your will that you could change anytime?